



Presentation to **Karachi City** NAZIM by Zaigham Mahmood Rizvi Chairman/MD H.B.F.C.

#### Low Cost Housing Solutions

July 28, 2006 at Karachi, Pakistan.



#### **Contents**

1. Surjani Town

2. Lyari Express Way

3. Taiser Town

## Low Cost Housing Scheme



Project Name: Units financed: Location:

Surjani Town Above 10,000 Units Karachi, PAKISTAN **House Building Finance Corporation** 



#### **Basic Facts**

• Nature of scheme:

Low cost housing scheme for lower income group

- Period of financing:
- Total number of units financed:
- Loan provided (per unit):
- Total amount disbursed:

1987-88

Approx: 10,000

Rs. 33000 - Rs.35000

Approx: Rs. 350 Million



#### **EXISTING POSITION**

- Number of operative Accounts: 5221
- Outstanding loan amount: Rs. 456 Million
- Default Amount:

Rs. 336 Million



#### **KEY ISSUES - SURJANI TOWN**

- Lack of infrastructure and basic amenities
- Inhabitants belong to lower income group
- Houses not completed by the builders
- Possession not given by the builders in case of complete houses
- General impression that HBFC financing being World Bank Loan, will be waived off by the government.
- Large number of unauthorized sale of housing units on GPA



#### SURJANI TOWN (A/cs. 366 & 766) NATURE OF OCCUPATION

Category	Nature	Number of cases		Total
		766	366	
l	Owners (Occupiers)	1200	47	1247
П	Rented by owners	230	446	676
Ш	On GPA/Sale Agreement	350	1445	1795
IV	Others:	548	955	1503
	(a) Incomplete Houses (Unoccupied)			
	(b) Only structure (Unoccupied)			
TOTAL:		2328	2893	<b>5221</b>



#### **HBFC PROJECTS IN SURJANI TOWN**

S. No.	Name of Projects	Occupation status
1	Anarkali Banglows	Totally unoccupied
2	KDA Flats	Partially Occupied
3	Gulzar-e- Muhammadi	Totally unoccupied
4	Gosha-e-Afiat	Totally unoccupied
5	Imam Ghazali Town Phase - II	Totally unoccupied
6	Yousufabad	Partially Occupied
7	Universal Cottages	Partially Occupied
8	Nobel Town	Totally unoccupied
9	Gulistan-e-Ahmed	Totally unoccupied
10	Zaheerabad	Totally unoccupied









#### SURJANI TOWN – A/cs 366 & 766 STATUS OF LOAN OUTSTANDING AND IN DEFAULT As on June 2006

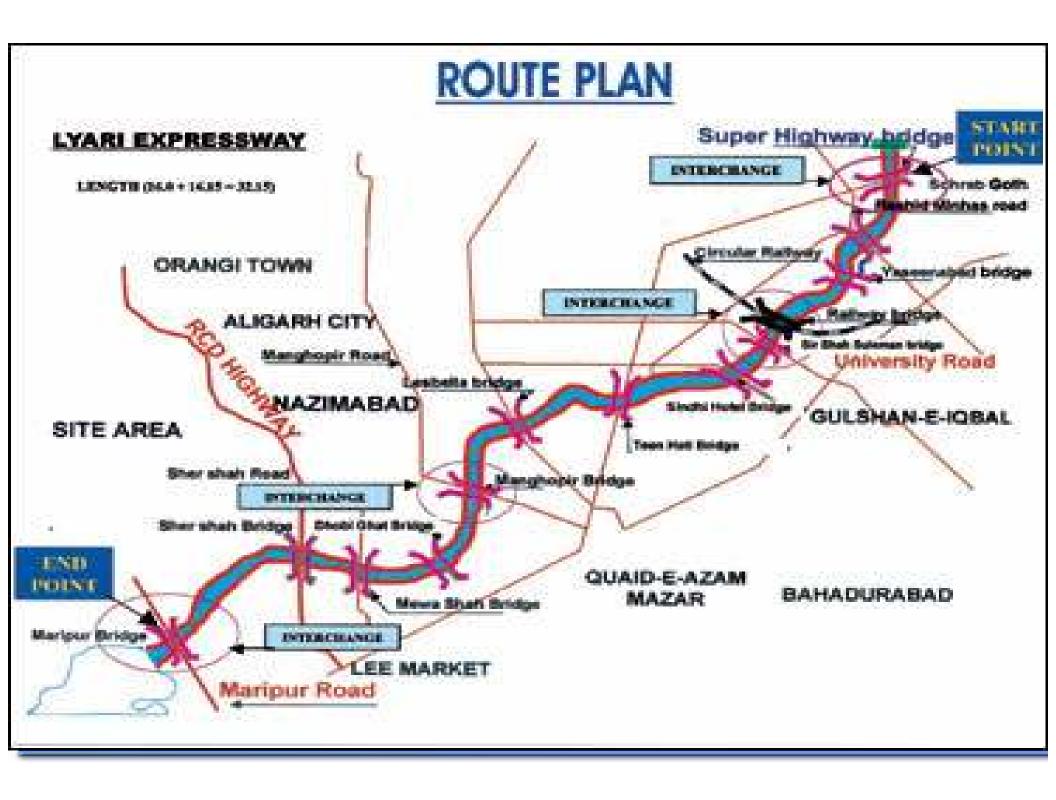
Amount in Million Rupees

Scheme	No. of operating Accounts	Amount in default	Amount outstanding
366	2893	192.5	250.7
766	2328	142.5	205.0
Total	<b>5221</b>	335	455.7



## An Overview

Rehabilitation of the Affectees of LYARIEXPRESS WAY





#### LYARI EXPRESS WAY

- Survey was done to know the basic needs of the peoples.
- There are about 13,846 affectees of Lyari Express Way. Through rehabilitation project 80 sq-yds plots have been allotted.
- In 03 different places namely:
  - Hawksbay
  - Baldia Town
  - Taiser Town

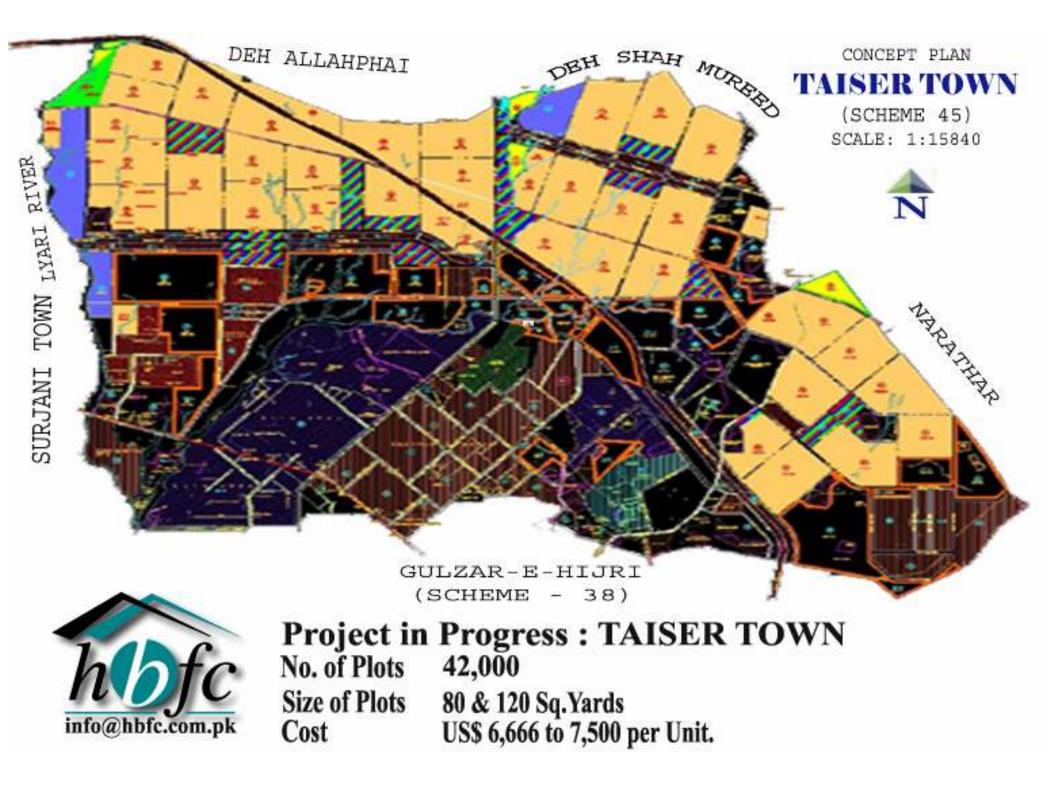


#### LYARI EXPRESS WAY

- The plot allotted to these peoples free of cost along with Rs. 50,000/- each for rehabilitation. Present market of these plots ranges from Rs. 200,000/- to Rs. 300,000/-.
- These plots are not transferable upto 05 years and the registered title deed of plots will be handed over after 05 years.
- HBFC is keen to provide financing ranges from Rs.100,000/to Rs.150,000/- per unit for building their houses with the cooperation of City District Government Karachi, if CDGK provide registered deed with permission to mortgage.



## An Overview of TAISER TOWN SCHEME – 45





## **Salient Features**

- Taiser Town Scheme 45 is a low cost housing project of Government of Sindh being executed by CDGK – Malir Development Authority.
- CDGK has launched two schemes namely "New Malir Housing Scheme -1" and "Taiser Town Scheme 45"
- There are 42000 plots in above schemes of 80 and 120 Sq. Yds. categories



## **Salient Features**

Cont...

- Currently work on both schemes is going on at a very rapid space.
- MDA has engaged M/s Paragon City and M/s Maxim Marketing for construction of low cost houses at Taiser Town on the allotted plots.
- It is estimated that 10,000 houses shall be constructed in first phase by M/s Paragon City.
- M/s Paragon City and Maxim Marketing initially will start construction of 150 low cost model houses according to three approved designs by the Government of Sindh.



## Role of HBFC

- M/s Paragon City and M/s Maxim Marketing approached HBFC to provide housing finance to the interested allottees of the above scheme.
- Memorandum of Understanding has been signed between HBFC and above developers and consultants.
- HBFC will provide housing finance facility to the allottees of the above scheme on the basis of age and repayment of the interested allottees.



### Role of HBFC

- These companies will complete all necessary documentation and infrastructure before process of HBFC financing.
- For quicker processing of request for housing finance HBFC will facilitate the clients through "One Window Operations" at the site.

# Thank you

http://www.hbfc.com.pk info@hbfc.com.pk