

Housing Studies



ISSN: 0267-3037 (Print) 1466-1810 (Online) Journal homepage: https://www.tandfonline.com/loi/chos20

The de-financialization of housing: towards a research agenda

Gertjan Wijburg

To cite this article: Gertjan Wijburg (2020): The de-financialization of housing: towards a research agenda, Housing Studies, DOI: 10.1080/02673037.2020.1762847

To link to this article: https://doi.org/10.1080/02673037.2020.1762847

n	
0	

© 2020 The Author(s). Published by Informa UK Limited, trading as Taylor & Francis Group



Published online: 22 May 2020.

Submit your article to this journal 🕝

0



View related articles



View Crossmark data 🗹

REVIEW

∂ OPEN ACCESS

Check for updates

Routledge

The de-financialization of housing: towards a research agenda

Gertjan Wijburg

Department of Human Geography and Planning, Utrecht University, Utrecht, the Netherlands

ABSTRACT

Housing financialization, or the increased dominance of financial markets in the housing sector, has not stopped in the wake of the crisis. Rather, it has reinforced and rescaled itself, expanding into new market segments and urban territories. However, while academic scholarship has convincingly exposed the reconfiguration of financialization processes, it has paid surprisingly little attention to how these processes are also contested from within society and the economy. In response to this gap in the literature, I propose in this contribution a threefold research agenda, calling out for more research on (i) financial market reforms aimed at dismantling finance-led housing accumulation; (ii) policy focused on strengthening the public and affordable housing sector; and (iii) changing modes of urban governance and 'anti-political' social movements which can contest housing financialization locally. Taking into account these three fields of inquiry, I invite housing scholars to explore how - and if -de-financializing tendencies can become ecologically dominant in post-crisis urban housing markets.

ARTICLE HISTORY

Received 19 September 2019 Accepted 26 April 2020

KEYWORDS

De-financialization; housing policy; affordable housing governance; social movements

Introduction

Financialization, here defined as the 'increasing dominance of financial actors, markets, practices, measurements and narratives at various scales' (Aalbers, 2016), has become a leading concept for understanding major changes in contemporary urban housing markets. Whether with regard to the advent of mortgaged (and sometimes securitized) homeownership (Fernandez and Aalbers, 2016), the rise of institutional corporate landlords in the private rental sector (August and Walks, 2018; Charles, 2019), the (transnational) investment practices of 'super-rich' or middle-class investors (Fernandez *et al.*, 2016; Rogers *et al.*, 2015), the development practices by 'financialized' private property developers (Brill and Conte, 2020; Nethercote, 2020), or the rather aggressive expansion of housing finance to emerging markets in the

© 2020 The Author(s). Published by Informa UK Limited, trading as Taylor & Francis Group

This is an Open Access article distributed under the terms of the Creative Commons Attribution-NonCommercial-NoDerivatives License (http://creativecommons.org/licenses/by-nc-nd/4.0/), which permits non-commercial re-use, distribution, and reproduction in any medium, provided the original work is properly cited, and is not altered, transformed, or built upon in any way.

CONTACT Gertjan Wijburg S g.wijburg@uu.nl Department of Human Geography and Planning, Utrecht University, Princetonlaan 8a, 3584 CB Utrecht, the Netherlands

Global South (Rolnik, 2019; Soederberg, 2015), financialization scholarship has demonstrated that urban housing systems have profoundly changed in recent decades.

(Housing) financialization is sometimes criticized for being an amorphous concept (Christophers, 2015). However, the fact that it can be used as a shorthand for describing different kinds of financial practices occurring in and across various housing systems is also a major advantage for empirical research (Aalbers, 2015). Jacobs and Manzi (2019) see its utility in particular when it is applied alongside other era-defining concepts. In doing so, they recognize globalization as the 'landscape which enabled financialisation practices to take hold; neoliberalism as ... an ideological justification for the extension of financial practices; and privatisation, marketisation and commodification as manifestations of the forms that financialised housing markets have taken' (Jacobs and Manzi 2019, p. 14).

Yet while there is ample evidence of continued housing financialization in the post-crisis urban landscape (Aveline-Dubach, 2020; Waldron, 2018), the de-financialization of housing remains a surprisingly under-studied research topic. This is a short-coming because financialization can be operationalized as capital's transformative search for spatial-temporal fixes at times when more productive investments in the 'real' economy are absent (Harvey, 1982; Van der Zwan, 2014). Following this logic, it can be hypothesized that after periods of prolonged housing financialization, housing markets may 'normalize' again as more durable outlets for capital investment present themselves (Aalbers, 2016; Perez, 2003). Furthermore, while considering that 'complete commodification [of housing] will destroy it or make it unusable' (Streeck, 2014: 51), it can be expected that a variety of public and private actors may contest housing financialization in attempt to protect the relative stability and social reproduction of national-urban economies (cf. Polanyi, 1944).

How, then, can we think of the crisis of financialized housing and what can be done against it? In 2018, the Special Rapporteur of the United Nations published a report on the financialization of housing, holding national governments, financial institutions and local authorities accountable for dire housing conditions across the world. Recognizing the right to adequate housing as a universal human right, the report proposed the following policy recommendations:

- 1. Develop new initiatives in order to bridge the worlds of corporate and government finance, housing planning and human rights;
- 2. Enable States and local governments to introduce a full range of taxation, regulatory and planning measures in order to re-establish housing as a social good;
- 3. Ensure that Trade and Investment Treaties recognize the paramountcy of human rights, and fully empower States to regulate private investment;
- 4. Develop business and human rights guidelines on a priority basis, and specifically for financial actors operating in the housing system;
- 5. Review all laws and policies related to foreclosure, indebtedness and housing, to ensure consistency with the right to adequate housing;
- 6. Ensure that courts, tribunals and human rights institutions interpret and apply domestic laws and policies related to housing and housing finance with the right to adequate housing;

7. Devote more attention to the issue of financialization and clarify the obligations of States in relation to the financialization of housing.

The UN report provides a very important starting point for a research agenda on the de-financialization of housing, and not in the least because it adopts a human rights framework. In those countries where financialization has 'colonialised cities by provoking dispossession and homelessness' (Rolnik, 2019), such a socio-legal perspective may provide an indispensable framework for altering housing financialization in its multiple disguises.

However, although the UN report is very clear regarding its policy recommendations, it remains rather vague regarding the critical role that academic research can play in rethinking urban housing markets. What avenues for de-financialization research can be identified? How can housing inequalities and house price unaffordability be controlled or hampered? And what critical forms of national-urban politics can be forged to provide more sustainable forms of urban living?

In this contribution, I address such questions by presenting a threefold research agenda on the de-financialization of housing, calling out for more research on (i) financial market reforms aimed at dismantling finance-led housing accumulation; (ii) policy focused on strengthening the public and affordable housing sector; and (iii) changing modes of urban governance and 'anti-political' social movements which can contest housing financialization locally. Although research in these three fields of inquiry is not non-existent, it is not always labeled under the term of de-financialization. Framing it as such may however enable scholars 'to see connections between apparently discrete developments' (Fairbairn, 2015, p. 212) and help to develop a common research framework for analyzing various processes and practices contesting financialized housing.

I continue this contribution by discussing these three themes of housing research. My aim is however to emphasize that financial market reforms, housing policies and local housing initiatives are mutually connected and reinforcing. As for that, de-financialization research can focus either on in-depth analysis of one of these research themes or explore the breadth of them by studying the unevenly developed geo-institutional landscapes in which de-financializing practices are becoming potentially 'world forming' (Di Feliciantonio & O'Callaghan, 2020). In conceptual terms, definancialization research can also help to identify related processes of de-marketization and de-commodification (cf. Jacobs and Manzi, 2019), opening up the 'black box' of finance and economic relations (Ouma, 2015) and exploring how alternative housing economies may look like.

This research agenda was written before the global covid-19 outbreak. Nevertheless, the anticipated economic downturn, as well as its expected effects on global housing markets, only justify the call for de-financialization research. Like during any crisis, "creative destruction" destructs. Yet the current situation also provides opportunity to improve housing conditions if the political will is there. Given that policy responses can reshape housing futures for decades to come, the study of progressive housing change has now become more urgent than ever.

Theme 1: Financial market reforms aimed at dismantling finance-led housing accumulation

Ultimately, the financialization of housing finds its roots within a broader finance-led regime of accumulation in which liberalized financial markets and neoliberal housing policies have reinforced house price cycles (Aalbers, 2016), resulting in periodic booms and busts and unprecedented house price volatility (Waldron, 2018). Ryan-Collins (2019: 18) has referred to this feedback cycle as a housing-finance cycle, involving 'an elastic supply of credit and finance flowing into an inherently scarce, fixed and irreproducible asset – land (or desirable location) – with inevitable inflationary consequences.'

Seen from this perspective, it can be deducted that de-financialization is in the first place about deleveraging the debt-fueled housing economy and undermining financeled housing accumulation. There is however a lack of understanding on how economies can be deleveraged. Cerutti *et al.* (2017) have shown how 'macroprudential policies' following the crisis have already restrained the credit supply with certain mortgage restrictions and other preventive measures. Turner (2017) has suggested that intensifying capital and liquidity requirements across the entire banking system could provide further housing finance stability. Yet the current low-interest rate environment has once again triggered a global real estate boom as borrowing costs have significantly reduced following quantitative easing by Central Banks (Braun, 2016). How, then, can credit and finance be restrained further, without necessarily undermining the promise of homeownership or problematizing 'invested' households with considerable mortgage debt?

Related to this, research should also be concerned with identifying sustainable banking models for the post-crisis urban landscape (Van Loon, 2016). Hardie and Howarth (2013), for example, have presented evidence that more patient and long-term oriented 'stakeholder banks' have performed better during the crisis than mar-ket-based, commercial investment banks. Likewise, Mazzucato and Penna (2016) have examined the potential contribution of state investment banks and other public banks to stabilizing the (capital-intensive) housing sector. However, how such banking models can be implemented within different institutional environments, how it affects existing funding mechanisms, the allocation of credit and its refinancing, and how 'credit guidance' can be reintroduced in macro-economic policy (Bezemer *et al.*, 2018), remain open questions.

Particular caution should also be paid to the potentially risk-reducing role of financial innovations. Some research from the mid-2000s has highlighted that derivative markets could potentially stabilize housing markets by mitigating the risks of mortgage lending (see for an analysis: Smith *et al.*, 2009). Yet the derivative crisis that followed showed that what appeared to be stabilizing at first, proved to be disruptive later when these financial innovations were used wrongly, or if at all (Ibid).

Housing financialization not only occurs through mortgages, but also through the acquisition of housing portfolios by a variety of financial market actors (Beswick *et al.*, 2016). Following the 1980s and 1990s, listed real estate companies have become largely exempt from corporate taxation providing that they create or maximize shareholder value (Janoschka *et al.*, 2020; Waldron, 2018). These companies, if not

internally motivated, are under enormous external pressure to increase their shares' net worth through speculative and debt-fueled investments (Botzem and Dobusch, 2017), thereby strongly contributing to the making of urban real estate booms.

What can be done against it and how can this trend be reverted? Turner (2017) has hinted that additional capital market regulations could be considered to alter such short-term oriented investment practices. Similarly, Fernandez and Aalbers (2016) have implied that by imposing investment and capital requirements on the production or ownership of real estate (cf. Lawson *et al.*, 2019; Ryan-Collins, 2019), or by reregulating taxation and dividend payments (cf. Tapp and Kay, 2019), control over real estate markets can be reinvented. In the past, tax allowances and financial incentives were not necessarily used to facilitate profits and the flow of capital; they were used to constrain or circumscribe financial activity and to encourage corporate responsibility (Harloe, 1995). How, then, can changes in the tax code and other regulatory changes alter prospects of profit maximization without necessarily undermining the (long-term) investment horizons of investment companies?

Important in this regard is also to look at the specific ways in which financial market actors and private holding structures make use of offshore finance and financial arbitrage (Botzem and Dobusch, 2017). Some of the largest asset managers and institutional investors, Blackstone for example, are notorious for minimizing taxation and maximizing profits through offshore channels (Tapp and Kay, 2019). In practice, such corporations operate beyond control of federal or national state regulations and optimize their profits by bypassing or exploiting local (housing) laws (Botzem and Dobusch, 2017). Dismantling the shadow banking system, as Hendrikse and Fernandez (2019) propose, is therefore another crucial step towards de-financializing housing economies.

With a new patrimonial class of financial corporations, economic elites and private investors profiting fully from house price developments and lower interest rates (Fernandez *et al.*, 2016), the uneven distribution of (housing) wealth should also be considered a major challenge for de-financialization scholarship (Sassen, 2014). Politically speaking, raising taxes on global corporations or 'super-rich' individuals may however run into the political barriers of global finance (Tapp and Kay, 2019). Henry's George's (1879) 'land value tax' is therefore another policy measure gaining popularity among progressive economists and housing scholars. By leaving economically produced profits relatively untouched (Ryan-Collins, 2019), but by taxing the unproductive gains on land or real estate appraisal, an alternative for redistributing housing wealth and undermining excessive rent appropriation could be considered (Fainstein, 2012).

In Singapore, for instance, a property sale tax on properties sold within three years was already implemented in 1996, enabling the government to use these revenues to fund social housing production or the subsidization of home ownership for lower income groups (Phang and Helbe, 2016). Similar initiatives have been launched in countries as varied as China, Germany, Canada and Malaysia (Heywood and Heckett, 2013)—with state's like Austria, China, the Philippines, Thailand and Vietnam also known for taxing foreign investments in housing (United Nations, 2017, p. 19). Indeed, such interventions can contribute to curb speculative investment

patterns if they are applied particularly in 'overheated' housing market segments and levied mostly on properties bought and sold over very short periods of time (Heywood and Hackett, 2013, pp. 15 and 16). However, because it is not always clear for tax authorities how to value transactions, and accordingly, how to tax resold properties (Ibid), they also need to be monitored very carefully.

Theme 2: transforming the public and affordable housing sector and promoting alternative housing models

Reforming the housing-finance nexus not only requires financial market restructuring; it requires what Bourdieu (2000), reminiscing Max Weber, has called a 'bureaucratic revolution.' This brings us to the second point of investigation: transforming the public and affordable housing sector progressively and introducing alternative housing models.

Historically, European and (to a lesser extent) North American states have provided considerable monetary support to the public and affordable housing sector (Harloe, 1995). A public debt crisis however marked the progressive decline of such supply-side subsidies as national governments began introducing demand-side subsidies for private home ownership and private markets (Ronald *et al.*, 2017). According to Jacobs and Manzi (2017, p. 29), policymakers considered this shift in housing policies a 'necessary, albeit undesirable' measure to temporarily reduce public housing expenditure.

It is ironic, then, that in most OECD-countries public expenditure to the overall housing sector has never really diminished. Wijburg (2019), for instance, has calculated that the present amount of French demand-side subsidies to tenants in the private sector and homeowners exceeds the historical number of supply-side subsidies to social housing. Not only does this show that the gravity in housing policies has shifted drastically (and perhaps unjustly) from social housing to owner-occupied or private rental housing (Aalbers, 2016); it also implicates that the State is partially responsible for the decline of historical housing affordability and debt-fueled house price bubbles (Holm et al., 2015). In response to that, renewed state commitment to the affordable housing sector has become a major discussion point in a variety of European countries (Pittini et al., 2017). In Australia, Lawson et al. (2019) have also demonstrated that upfront public equity investment provides the most cost-efficient pathway for providing social [or affordable] housing when efficient financing is being applied. But how can such a revival of public housing interventions be legitimated within a socio-political system dominated by the ideology of private home ownership and public-private partnerships? And how can states and local authorities take back the initiative?

Needless to say, a reconstitution of the post-war 'common interest' housing model can only work when rents in the rental market are controlled again (Fields and Uffer, 2016). At present, rents in the private rental sector of various English speaking countries but also many other European states and Japan are skyrocketing (Forrest and Hirayama, 2015; Ronald *et al.*, 2017), making it almost impossible to control rental price developments within the existing housing stock (Hochstenbach and Ronald,

2020). Stronger regulations regarding rental liberalization, i.e. the conversion of (former) subsidized public or private rental homes to market-rates (Beswick *et al.*, 2016), require more research attention as well. In some countries, experiments with rental caps and other tax incentives for lower income housing have already been implemented (Deschermeier *et al.*, 2016; Wijburg, 2019). How, then, can rental regulations hamper housing financialization and restore historical house price affordability? And what boundary conditions can be implemented so that investors cannot exploit these rental schemes for private purposes?

Theoretically, housing research should also focus more broadly on the socio-economic imperatives and capitalist logics for creating and establishing affordable housing arrangements. Harloe (1995) theorized that the production of affordable and social housing is functional to capitalism in the sense that it provides cheap housing for working classes or middle-income groups. During the late nineteenth century, for example, States and factions of capital provided support to the affordable housing sector with the intention of housing the 'dangerous classes' in yet urbanizing and industrializing areas (Kohl, 2017). After the Second World War, public and affordable housing became a cornerstone of post-war democratic capitalism and Fordist-Keynesian urban politics (Aalbers, 2016). At present, such an institutional compromise seems to be absent, even though institutional investors are rediscovering public and affordable housing as a relatively low yielding but secure investment asset (Wainwright and Manville, 2017), providing acceptable returns and potential benefits for society at large (Tang et al., 2017). Whether this renewed interest will however result in a revival of genuinely affordable housing, needs to be explored further, particularly in relation to shifting state-capital compromises (see Table 1 for an overview).

Interestingly, Bourdieu (2000) has deconstructed that the sometimes romanticized post-war housing model was, after all, a bourgeois invention too. Although rents were subsidized and kept affordable (Ibid), development companies and their financial intermediaries still adopted a profitable business model by acquiring cheap land, applying advantages of scale and optimizing their supply-side subsidies in refined ways (Wijburg, 2019). Moreover, restoring public housing is not necessarily about keeping finance out. Rather, it is about embedding finance within a broader social market economy where its secular tendency towards profit maximizationis regulated and controlled (Streeck, 2014). Reintroducing tax incentives to build public housing (Jacobs and Manzi, 2017), could be a crucial first step in this regard. Holm et al. (2015) have for instance calculated that a re-introduction of the post-war 'common interest principle' in Germany could still be accompanied by appropriate investment returns of around four per cent. However, present experiments with intermediate housing and affordable rents at 80% of market value must be watched carefully as they may change the income accessibility of subsidized housing (Haffner and Hulse, 2019), and also the security of housing tenure (Wijburg and Waldron, 2020).

As regards to more progressive housing reforms, alternative housing models should also be considered by de-financialization research. Self-managed co-housing has sometimes been perceived as a potential answer to crisis-tendencies. Indeed, as Tummers (2016: 2024) demonstrates, self-managed co-housing (particularly in

		Socio-		Actors and	Mechanisms and policy
	Housing system	economic imperative	Normative imperative	funding structure	instruments
Nineteenth century	Inexpensive housing for workers in	Low-cost housing so that industrial profits	Housing and civilizing	Industry, corporations	Industrialists building for their workers:
	industrializing and	could be reinvested	classes';	(with emerging	refinancing
	urbanizing areas	in industry	philanthropy and	nation-states in	development and
			'enlightened self-	the background)	mortgage costs
			interest' (<i>l'intérêt</i>		through emerging
			bien entendu)		stock and
					bond markets
Twentieth century	Affordable housing for	Moderate housing costs	Embedding workers	The State and its para-	Supply-side subsidies
	workers and lower	so that wages would	and middle classes	public bodies and	and rent controls;
	middle classes	be spent for	in the Keynesian-	local authorities;	subsidized public
		consumption; full	Fordist economy of	urban partners and	loans and
		employment policy	consumption	some	investments; later
			and production	institutional actors	privatization
Twenty-first century(?)	Subsidized housing for	A spatial fix for	Stabilizing the	International capital	Financialized
	workers and an	international capital	national-urban	markets and	privatization;
	increasing number	by creating stable	economy by	institutional investors	reintroduction of
	of middle-	cash flow; reducing	maintaining an	(with states still	'common interest'
	income groups	socio-economic	affordable housing	providing major	and supply-side
		inequalities(?)	supply; twenty-first	funding); land value	subsidies(?);
			century	taxes or neo-chartalist	renewed public
			housing question(?)	money creation(?)	housing programs(?)

Table 1. Historical imperatives for affordable housing production

Germany) can be perceived as a model for 'wider housing provision that aims for sustainable and inclusive development.' Scanlon and Arrigoita (2015) have made similar observations with regard to co-housing in the United Kingdom. Indeed, such alternative housing models may not immediately become a rival of more established tenure forms. Yet, in the very same way as for instance late nineteenth-century housing experiments became institutionalized in the 1950s and 1960s (Kohl, 2017), these new housing forms may become more mainstream at a later stage of capitalist development.

Theme 3: Alternative modes of urban governance and 'anti-political' social movements

At the local scale, cities and their urban partners have contributed strongly to the financialization of their urban territories (Peck and Whiteside, 2016). Nevertheless, cities can be characterized as polymorph societies in which political and economic elites strive to adopt different (and at times antagonistic) modes of urban governance (Le Galès, 2011). That is to say, while some bodies of the city government may promote financialized urban growth (Peck and Whiteside, 2016), others may promote affordable housing needs (Fainstein, 2012), resulting in variegation and the co-evolution of different housing practices (Fernandez and Aalbers, 2016).

Against that backdrop, Wijburg (2020) has identified that even in financializing cities some counter-pressures against housing financialization have emerged. On the one hand, cities like Amsterdam, Barcelona, Berlin, Paris, Vienna and even London have in recent years sought to tackle unprecedented house price increases, for instance by setting affordable housing targets, introducing imperative planning regulations, imposing penalties on private landlordism, or introducing 'buying back' programs of privatized housing companies (Booth, 2016; De Weerdt and Garcia, 2016; Hochstenbach and Ronald, 2020; Lepelletier, 2017; Vollmer and Kadi, 2018). On the other hand, cities like Chicago, New York, San Francisco, Toronto and Vancouver but also São Paulo and Bogotá in the Global South (Santoro, 2019) - have introduced different kinds of tax incentives, inclusionary zoning laws and density bonuses in order to promote the production of affordable housing (Hyde, 2018; Rosenman, 2019; Stein, 2018; Weber, 2015). In more progressive cities, the production of affordable homes tends to be legitimated as a democratic right (Wijburg, 2020), whereas in more liberal cities affordable housing is considered an economic necessity to provide sufficient living forms for workers (Sassen, 2014). In any one of them, however, such policy interventions are still implemented in a neoliberal housing context (Stein, 2018), making it hard to contribute to serious housing change- and in some cases even contributing to what Rosenman (2019) paradoxically calls the 'financialization of good intentions'.

The myriad ways in which cities have responded to the crisis of financialized housing reflect the uneven development of local planning capacities and urban strategies (see Table 2 for a stylistic overview). However, whereas cities are generally exposed to the same mechanisms of financial globalization and liberalization (Peck and Whiteside, 2016), their underlying housing challenges have become increasingly the

cities.
financializing)
wise
other (
ct group of
i in a select gr
housing
lable
governance of afford
he post-crisis
Table 2. th

-	iable 2. the post clisis governance of anoraable hoasing in a select group of (otherwise infancializing) clites				
Post-crisis					
housing responses	Logics and rationale	Overall strategy	Preferred partners	Risks and challenges	City examples
Public	Democratizing the urban	Introducing affordable	Housing associations	Restrained profitability due to	Amsterdam (Hochstenbach
interventionist	built environment by	and tenure	and some	high land prices and	and Ronald, 2020);
strategies	increasing the	requirements for	(responsible)	affordability requirements;	Barcelona (De Weerdt
	affordable	new developments;	institutional	high (public) costs for land	and Garcia, 2016); Berlin
	housing supply	strategic lobbying	investors; public	reclamation; reliance on	and Vienna (Vollmer and
		for rental	and/or private	national housing market	Kadi, 2018); Paris
		regulations;	developers; urban	regulations; political	(Lepelletier, 2017);
		imposing restrictions	cooperatives and	negotiations with real	London (Booth, 2016)
		on secondary homes	foundations	estate developers	
		or wealthy property			
		owners; re-			
		municipalizing			
		urban space			
Public	Stabilizing the urban	Introducing zoning	Affordable housing	Recommodification of the	Bogotá and São Paulo
entrepreneurial	economy by 'giving	regulations; value	companies; private	social housing sector;	(Santoro, 2019); Chicago
strategies	back' to local	capturing; providing	developers;	reliance on private market	(Weber, 2015); New York
	communities;	density bonuses and	organized private	contributions; relative	(Stein, 2018); San
	preserving or	tax credits;	enterprise and	autonomy of real estate	Francisco (Rosenman,
	increasing	documentary surtax	institutional	developers; fiscal budget	2019); Vancouver and
	affordable housing	programs; creating	investors; para-	crisis and austerity at the	Toronto (Hyde, 2018)
		public-private	public entities	national scale	
		nartnershins			

same. As for that, changing modes of urban governance in both Northern and Southern contexts require more research attention. How can the financialization of urban space and housing be contested? How can progressive urban politics challenge neoliberal urbanism from within and outside? To what extent can de-financializing housing initiatives become 'world forming'? And what can cities from different stature and geographical background learn from each other?

In addressing these questions, de-financialization research should bear in mind that many local initiatives may also be challenged by neoliberal hegemony (Jessop, 2007). For example, evidence from European cities has shown that municipal experiments with land-use designations may not necessarily boost affordable housing production as affordability requirements may further undermine already tightened profit margins of public and private developers (Buitelaar and Bregman, 2016). Similarly, in North American cities, the introduction of value capturing instruments and density bonuses may create potential benefits, but also risk that social welfare becomes subordinated to private logics (Hyde, 2018; Rosenman, 2019). The contradictions of financialized urban governance, therefore, limit local urban planning capacities of cities, as well as the relative impact of urban interventions themselves (Peck and Whiteside, 2016). Wetzstein (2019) has nevertheless shown that cities which maintain a non-market housing supply fare much better when it comes to finding sustainable housing solutions than cities which stimulate market-led housing developments. Likewise, Tapp (2019) has reconstructed how affordable housing tax credits and other financial infrastructures may not yield their potential benefits but rather suit broader purposes of financial profit-making when the urban status quo remains market-oriented.

Overcoming such barriers, further research should also explore how urban housing reforms could be addressed within broader processes of state restructuring (Aalbers, 2016). In Germany, for example, the federal government introduced in 2015 a system of rental caps which can be applied locally (Deschermeier *et al.*, 2016). Even though these laws were introduced at the federal level, the lobbying of cities like Berlin has certainly helped (Holm *et al.*, 2015). Urban housing initiatives can also find support at the European or international scale (De Weerdt and Garcia, 2016). For example, the European Investment Bank has recently introduced an Affordable Housing Guarantee Scheme to co-finance affordable housing production in various European cities or regions (Lawson, 2013). Efforts by the United Nations (2017) to create a global human rights framework for local housing struggles may also inspire new multi-scalar housing policies.

There is also ample evidence of how social movements and urban alliances have stepped up to contest financializing pressures on urban housing markets (Fields, 2017). Beveridge and Koch (2019: 2-3) have theorized that such 'anti-political' movements paradoxically react to the 'transformation of the state under austerity' while simultaneously seek to 'reconstitute the local state as a democratic project of urban politics.' In Spain, García-Lamarca (2017) has developed a similar interpretative framework, emphasizing the emancipatory effects of insurgent practices, including recuperating empty bank-owned houses with and for evicted families. In Ireland, O'Callaghan *et al.* (2018) have demonstrated how grassroot movements have

contributed with relative success to introducing alternative social projects and models of variegated housing. Ryan-Collins (2019) discusses how land community trusts can be reconsidered as quasi-public vehicles of progressive housing policy. Indeed, how such local housing initiatives can become more mainstream and help to shape and reshape financializing housing markets 'from the ground up' (Ward and Swyngedouw, 2018), is a question which certainly deserves more research attention.

Related to this, socio-legal counseling and social resistance should also be explored as a viable strategy for altering ongoing housing financializaton. For instance, Teresa (2015: 465) has shown how large-scale evictions in New York triggered tenant activism and policy 'to engage [in] legal-financial practices to redefine the tenant-landlord relationship' and to better defend the right to adequate housing. Indeed, as Fields (2017) has demonstrated, housing rights are not always lived up to, and not in the least because tenants are not well organized in interest groups: a weakness which landlords occasionally exploit. Moreover, developing a human rights framework, largely in line with the UN report (2017), may not only help to provide more universal protection of tenant and household rights; it may also help to organize law-based collective action against malicious or semi-legal housing activities of private landlords and large corporations (García-Lamarca, 2017).

Coda

It would be naïve to believe that de-financializing pressures in the post-crisis urban landscape can radically change urban housing markets without much resistance of neoliberal hegemony. Indeed, if such pressure will become 'world forming' (Di Feliciantonio and O'Callaghan, 2020), we will not per se experience a revival of affordable housing as we one knew it under the post-war settlements. Rather, we can expect to observe a highly variegated housing system, in which already financialized tenures will co-exist and compete with more progressive, and partially debt-free or 'alternative' tenures (Wijburg, 2020).

Nevertheless, the call for de-financialization research is a serious one, even though housing financialization has reconstituted and rescaled itself in the wake of the crisis. Ultimately, excessive housing financialization undermines the social reproduction of national-urban economies and destroys urban housing systems, and the communities living within them (cf. Polanyi, 1944). Therefore, as I have proposed in this contribution, academic scholarship should devote more research attention to three major fields of inquiry, namely (i) financial reforms; (ii) policies strengthening public and affordable housing, and (iii) alternative modes of urban governance or local initiative (see Table 3 for an overview).

A few important considerations have hitherto not been mentioned in this contribution. On the one hand, many of the potential reforms discussed here implicitly or explicitly require political action at various scales (Fields, 2017). However, it cannot be disregarded that to gain more support for de-financializing housing practices, the political tide needs to turn as well. At present, populist movements or world leaders focus specifically on 'nationalist' narratives, migrant issues and borders (Hendrikse, 2019); but where is the political attention for dismantling finance-led housing

	Research questions	Examples
Financial market reforms aimed at dismantling finance-led housing accumulation	 How can credit and finance be restrained without undermining 'invested' or new households? What sustainable banking models can be identified and implemented? What capital market reforms can be implemented to impose restrictions on the creation of shareholder value and real estate ownership? How can the offshore shadow banking system be dismantled? How can the production of housing wealth be evenly distributed through (land) value taxation? 	Ryan-Collins (2019) Hardie and Howarth (2013) Turner (2017) Tapp and Kay (2019) Hendrikse and Fernandez (2019) Fainstein (2012)
Reforming the public and affordable housing sector and introducing alternative housing models	 How can a renewed State commitment to the affordable housing sector generally look like? How can a supply-side approach be introduced within a socio-political system dominated by the ideology of homeownership? How can rental regulations help to hamper housing financialization? What socio-economic imperatives can be identified and mobilized for the production of affordable housing? What alternative housing tenures can become ecologically dominant in time and space? 	Lawson et al. (2019) Holm et al. (2015) Deschermeier et al. (2016) Kohl (2017) Tummers (2016) Scanlon and Arrigoita (2015
Alternative modes of urban governance and 'anti- political' social movements	 How can progressive urban politics challenge the financialization of housing locally, as well as neoliberal hegemony? What can (de)financializing cities of different stature and geographical background learn from each other? How can local housing issues be addressed within broader processes of state restructuring? How can urban social movements shape and reshape urban housing markets from the ground up? How can law-based collective action protect tenants and households against the semi-legal housing activities of landlords or corporations? 	Fields (2017) Wijburg (2020) Beveridge and Koch (2019) De Weerdt and Garcia (2016) García-Lamarca (2017) O'Callaghan et al. (2018) Teresa (2016) United Nations (2017)

Table 3. Major research themes of housing de-financialization.

accumulation and promoting genuinely affordable housing? Developing such political narratives, also to help forging new social blocs and political movements (Ibid), could be an indispensable contribution of de-financialization scholarship. Not only does the issue of financialized housing need to be addressed as a social issue of 'equity inequity' (Arundel, 2017); it can also be framed as an economic issue of boosting aggregate demand and economic growth, genuinely strengthening the relative position of workforces and middle classes in society: 'Make Homes Affordable Again'.

Another consideration is of a more terminological nature. Like financialization itself (Van der Zwan, 2014), de-financialization is a concept which can best be defined alongside other concepts (cf. Jacobs and Manzi, 2019). Some scholars would nevertheless emphasize that de-financialization entails a fundamental shift towards a

wage-led economy fundamentally backed by technological innovations in which finance becomes once again a 'modest helper' of the real economy (Perez, 2003; Sweezy, 1994). Such theories however presuppose that the finance's permanently rest-less nature and appetite for higher profits can be stilled or restricted (Streeck, 2014), whereas more critical theories on finance believe the contrary (Ibid). From this follows the contradiction that de-financialization can both refer to the re-embedding of finance in a more regulated form, or to the negation of any form of finance. Finding a way out of this contradiction is not only a matter of opening up the "black box" of financial relations (Ouma, 2015). Rather, it is about taking an explicit position in the debate on financial capitalism that scholars can only do for themselves.

Finally, the economic downturn associated with the global covid-19 outbreak also deserves urgent research attention. Inasmuch as the expected global recession may deepen the existing crisis of financialized housing (Aalbers, 2020), it may also provide a way out. Experiments with basic income and economic stimulus, albeit to save capitalism, reveal also the capacity of governments to protect the (housing) economy and struggling households. How and if such interventions can be scaled up, and whether they can be used to provide twenty-first century-like welfare arrangements, is a question which housing scholars should seriously consider in the years to come.

Disclosure statement

No potential conflict of interest was reported by the author.

Notes on contributor

Gertjan Wijburg is Assistant Professor in Real Estate and Urban Planning at Utrecht University's Department of Human Geography and Spatial Planning. He received his PhD in Geography from KU Leuven and was visiting scholar at Goethe University Frankfurt and Sciences Po de Paris.

References

- Aalbers, M.B. (2020) The coronavirus housing crisis, *Tribune Magazine*. Available at: https:// tribunemag.co.uk/2020/03/housing-in-an-age-of-coronavirus
- Aalbers, M.B. (2015) The potential for financialization, *Dialogues in Human Geography*, 5, pp. 214–219.
- Aalbers, M.B. (2016) The Financialization of Housing: A Political Economy Approach (London: Routledge).
- Arundel, R. (2017) Equity inequity: Housing wealth inequality, inter and intra-Generational divergences, and the rise of private landlordism, *Housing, Theory and Society*, 34, pp. 176–200.
- August, M. & Walks, A. (2018) Gentrification, suburban decline, and the financialization of multi-family rental housing: The case of Toronto, *Geoforum*, 89, pp. 124–136.
- Aveline-Dubach, N. (2020) The financialization of rental housing in Tokyo, *Land Use Policy*, pp. 104463. doi: 10.1016/j.landusepol.2020.104463
- Beswick, J., Alexandri, G., Byrne, M., Vives-Miró, S., Fields, D., Hodkinson, S. & Janoschka, M. (2016) Speculating on London's housing future, *City*, 20, pp. 321–341.

- Beveridge, R. & Koch, P. (2019) Contesting austerity, de-centring the state: Anti-politics and the political horizon of the urban, *Environment and Planning C: Politics and Space*. doi: 10. 1177/2399654419871299
- Bezemer, D., Ryan-Collins, J., van Lerven, F. & Zhang, L. (2018) Credit where it's due: A historical, theoretical and empirical review of credit guidance policies in the 20th century. London: UCL Institute for Innovation and Public Purpose Working Paper Series (IIPP WP 2018-11). Retrieved from https://www.ucl.ac.uk/bartlett/public-purpose/wp2018-11
- Booth, R. (2016) London : The Guardian. Available at https://www.theguardian.com/uk-news/2016/nov/29/london-mayor-sadiq-khan-35-affordable-homes-target-deal-developers (accessed 14 April 2020).
- Botzem, S. & Dobusch, L. (2017) Financialization as Strategy: Accounting for Interorganizational Value Creation in the European Real Estate Industry, Accounting, Organizations and Society, 59, pp. 31–13.
- Bourdieu, P. (2000) Les structures sociales de l'économie (Paris: Éditions du Seuil).
- Braun, B. (2016) Speaking to the people? Money, trust, and central bank legitimacy in the age of quantitative easing, *Review of International Political Economy*, 23, pp. 1064–1092.
- Brill, F. & Conte, V. (2020) Understanding project mobility: The movement of King's Cross to Brussels and Johannesburg, *Environment and Planning C: Politics and Space*, 38, pp. 79–96.
- Buitelaar, E. & Bregman, A. (2016) Dutch land development institutions in the face of crisis: Trembling pillars in the planners' paradise, *European Planning Studies*, 24, pp. 1281–1294.
- Cerutti, E., Claessens, S. & Laeven, L. (2017) The use and effectiveness of macroprudential policies: New evidence, *Journal of Financial Stability*, 28, pp. 203–224.
- Charles, S.L. (2019) The financialization of single-family rental housing: An examination of real estate investment trusts' ownership of single-family houses in the Atlanta metropolitan area, *Journal of Urban Affairs*, pp. 1–21. doi: 10.1080/07352166.2019.1662728
- Christophers, B. (2015) The limits to financialization, *Dialogues in Human Geography*, 5, pp. 183–200.
- De Weerdt, J. & Garcia, M. (2016) Housing crisis: The platform of mortgage victims (PAH) movement in Barcelona and innovations in governance, *Journal of Housing and the Built Environment*, 31, pp. 471–493.
- Deschermeier, P., Haas, H., Hude, M. & Voigtländer, M. (2016) A first analysis of the new German rent regulation, *International Journal of Housing Policy*, 16, pp. 293–315.
- Di Feliciantonio, C. & O'Callaghan, C. (2020) Struggles over property in the 'post-political' era: Notes on the political from Rome and Dublin, *Environment and Planning C: Politics and Space*, 38, pp. 195–213.
- Fainstein, S. (2012) Land value capture and justice, in: K. Ingram & Yu-Hung Hong (Eds) Value Capture and Land Policies, pp. 21–40 (Cambridge, Massachusetts: Lincoln Institute of Land Policy).
- Fairbairn, M. (2015) Reinventing the wheel? or adding new air to old tires? *Dialogues in Human Geography*, 5, pp. 210–213.
- Fernandez, R. & Aalbers, M.B. (2016) Financialization and housing: Between globalization and varieties of capitalism, *Competition & Change*, 20, pp. 71–88.
- Fernandez, R., Hofman, A. & Aalbers, M.B. (2016) London and New York as a safe deposit box for the transnational wealth elite, *Environment and Planning A: Economy and Space*, 48, pp. 2443–2461.
- Fields, D. & Uffer, S. (2016) The financialisation of rental housing: A comparative analysis of New York City and Berlin, *Urban Studies*, 53, pp. 1486–1502.
- Fields, D. (2017) Urban struggles with financialization, *Geography Compass*, 2017, 11, pp. e12334–13.
- Forrest, R. & Hirayama, Y. (2015) The financialisation of the social project: embedded liberalism, neoliberalism and home ownership, *Urban Studies*, 52, pp. 233–244.
- García-Lamarca, M. (2017) From occupying plazas to recuperating housing: Insurgent practices in Spain, *International Journal of Urban and Regional Research*, 41, pp. 37–53.

- George, H. (1879) Progress and poverty: An enquiry into the cause of industrial depressions, and of increase of want with increase of wealth (New York: K. Paul, Trench & Company).
- Haffner, M.E.A. & Hulse, K. (2019) A fresh look at contemporary perspectives on urban housing affordability, *International Journal of Urban Science*. doi: 10.1080/12265934.2019. 1687320
- Hardie, I. & Howarth, D. (2013) Market-Based Banking and the International Financial Crisis. (I. Hardie & D. Howarth, Eds.). Oxford: Oxford University Press.
- Harloe, M. (1995) The people's home? Social Rented Housing in Europe and America (Hoboken, NJ: Wiley-Blackwell).
- Harvey, D. (1982) The Limits to Capital (London: Verso Books).
- Hendrikse, R. & Fernandez, F. (2019) Offshore finance: How capital rules the world, State of Power (Amsterdam: Transnational Institute). Available at https://longreads.tni.org/state-ofpower-2019/offshore-finance/ (accessed 14 April 2020).
- Hendrikse, R. (2018) Neo-Illiberalism, Geoforum, 95, pp. 169-172.
- Heywood, A. & Hackett, P. (2013) The case for a property speculation tax: a Smith Institute discussion paper. London: The Smith Institute. Available at http://www.smith-institute.org. uk/wp-content/uploads/2015/09/The-Case-for-a-Property-Speculation-Tax.pdf (accessed 14 April 2020).
- Hochstenbach, C. & Ronald, R. (2020) The unlikely revival of private renting in Amsterdam: Re-regulating a regulated housing market, *Environment and Planning A: Economy and Space*, pp. 1–21. doi: 10.1177/0308518X20913015
- Holm, A., Horlitz, S. & Jensen, I. (2015) Neue Gemeinnützigkeit. *Gemeinwohlorientierung in der Wohnungsversorgung*. Berlin: Arbeitsstudie im Auftrag der Fraktion DIE LINKE. im deutschen Bundestag.
- Hyde, Z. (2018) Giving back to get ahead: Altruism as a developer strategy of accumulation through affordable housing policy in Toronto and Vancouver, in press:.
- Jacobs, K. & Manzi, T. (2017) The party's over': critical junctures, crises and the politics of housing policy, *Housing Studies*, 32, pp. 17-34.
- Jacobs, K. & Manzi, T. (2019) Conceptualising 'financialisation': governance, organisational behaviour and social interaction in UK housing, *International Journal of Housing Policy*, pp. 1–19. doi: 10.1080/19491247.2018.1540737
- Janoschka, M., Alexandri, G., Ramos, H.O. & Vives-Miró, S. (2020) Tracing the socio-spatial logics of transnational landlords' real estate investment: Blackstone in Madrid, *European Urban and Regional Studies*, 27, pp. 125–141.
- Jessop, B. (2007) State Power, Cambridge: Polity.
- Kohl, S. (2017) Homeownership, Renting and Society. Historical and Comparative Perspectives (London: Routledge).
- Lawson, J. (2013) The use of guarantees in affordable housing investment a selective international review, AHURI Positioning Paper No. 156.
- Lawson, J., Denham, T., Dodson, J., Flanagan, K., Jacobs, K., Martin, C., van den Nouwelant, R., Pawson, H. & Troy, L. (2019) Social housing as infrastructure: Rationale, prioritisation and investment pathway, *AHURI Final Report*, 315, pp. 1–79.
- Le Galès, P. (2011) Le retour des villes européennes (Paris: Les Presses SciencesPo).
- Lepelletier, P. (2017) Anne Hidalgo écrit aux locataires de HLM pour critiquer la politique de Macron.
- Mazzucato, M. & Penna, C.C.R. (2016) Beyond market failures: The market creating and shaping roles of state investment banks, *Journal of Economic Policy Reform*, 19, pp. 305–326.
- Nethercote, M. (2020) Build-to-rent and the financialization of housing: Future research directions, *Housing Studies*, 35, pp. 839–874. in press:
- O'Callaghan, C., Di Feliciantonio, C. & Byrne, M. (2018) Governing urban vacancy in postcrash Dublin: Contested property and alternative social projects, *Urban Geography*, 39, pp. 868–891.
- Ouma, S. (2015) Getting in between M and M' or: How farmland further debunks financialization, *Dialogues in Human Geography*, 5, pp. 225–228.

Peck, J. & Whiteside, H. (2016) Financializing detroit, Economic Geography, 92, pp. 235-268.

- Perez, C. (2003) *Technological revolutions and financial capital* (Cheltenham, UK: Edward Elgar Publishing).
- Phang, S.-Y. & Helble, M. (2016) Housing policies in Singapore. ADBI Working Paper 559. Tokyo: Asian Development Bank Institute. Available at http://www.adb.org/publications/ housing-policies-singapore/
- Pittini, A., Koessl, G., Dijol, J., Lakatos, E. & Ghekiere, L. (2017) *The State of Housing in the EU 2017. A Housing Europe Review* (Brussels: Housing Europe, the European Federation of Public, Cooperative and Social Housing).
- Polanyi, K. (1944) The Great Transformation (Boston, MA: Beacon Press).
- Rogers, D., Lee, C.L. & Yan, D. (2015) The politics of foreign investment in Australian housing: Chinese investors, translocal sales agents and local resistance, *Housing Studies*, 30, pp. 730–748.
- Rolnik, R. (2019) Urban Warfare, London and New York: Verso Books.
- Ronald, R., Lennartz, C. & Kadi, J. (2017) What ever happened to asset-based welfare? Shifting approaches to housing wealth and welfare security, *Policy & Politics*, 45, pp. 173–193.
- Rosenman, E. (2019) Capital and conscience: poverty management and the financialization of good intentions in the San Francisco Bay Area, *Urban Geography*, 40, pp. 1124–1147.
- Ryan-Collins, J. (2019) Breaking the housing-finance cycle: Macroeconomic policy reforms for more affordable homes, *Environment and Planning A: Economy and Space*. doi: 10.1177/ 0308518X19862811
- Santoro, P.F. (2019) Inclusionary housing policies in Latin America: São Paulo, Brazil in dialogue with Bogotá, Colombia, *International Journal of Housing Policy*, 19, pp. 385–326.
- Sassen, S. (2014) *Expulsions, Brutality and Complexity in the Global Economy* (Boston, MA: Harvard University Press).
- Scanlon, K. & Arrigoitia, M.F. (2015) Development of new cohousing: Lessons from a London scheme for the over-50s, Urban Research & Practice, 8, pp. 106–121.
- Smith, S.J., Searle, B.A. & Cook, N. (2009) Rethinking the Risks of Home Ownership, *Journal* of Social Policy, 38, pp. 83-102.
- Soederberg, S. (2015) Subprime housing goes South: Constructing securitized mortgages for the poor in Mexico, *Antipode*, 47, pp. 481–499.
- Stein, S. (2018) Progress for whom, toward what? Progressive politics and New York City 's Mandatory Inclusionary Housing, *Journal of Urban Affairs*, 40, pp. 770–781.
- Streeck, W. (2014) How will capitalism end?, New Left Review, 87, pp. 35-64.
- Sweezy, P.M. (1994) The triumph of financial Capital, Monthly Review, 46, pp. 1–11.
- Tang, C.P., Oxley, M. & Mekic, D. (2017) Meeting commercial and social goals: Institutional investment in the housing association sector, *Housing Studies*, *32*, pp. 411–427.
- Tapp, R. & Kay, K. (2019) Fiscal geographies: "Placing" taxation in urban geography, Urban Geography, 40, pp. 573–581.
- Tapp, R. (2019) Layers of finance: Historic tax credits and the fiscal geographies of urban redevelopment, *Geoforum*, 105, pp. 13–22.
- Teresa, B.F. (2016) Managing fictitious Capital: The legal geography of investment and political struggle in rental housing in New York City, *Environment and Planning A: Economy and Space*, 48, pp. 465–484.
- Tummers, L. (2016) The re-emergence of self-managed co-housing in Europe: A critical review of co-housing research, *Urban Studies*, 53, pp. 2023–2040.
- Turner, A. (2017) Between Debt and the Devil: Money, Credit, and Fixing Global Finance, (Princeton, NJ: Princeton University Press).
- United Nations (2017) Report of the Special Rapporteur on Adequate Housing as a Component of the Right to an Adequate Standard of Living, and on the Right to Non-discrimination in This Context (New York: United Nations).
- Van Der Zwan, N. (2014) Making sense of financialization, *Socio-Economic Review*, 12, pp. 99–129.

- Van Loon, J. (2016) Patient versus impatient capital: The (non-)financialization of real estate developers in the low countries, *Socio-Economic Review*, 14, pp. 709–728.
- Vollmer, L. & Kadi, J. (2018) Wohnungspolitik in der Krise des Neoliberalismus in Berlin und Wien, *PROKLA. Zeitschrift für kritische Sozialwissenschaft*, 48, pp. 247–264.
- Wainwright, T. & Manville, G. (2017) Financialization and the third sector: Innovation in social housing bond markets, *Environment and Planning A*, 49, pp. 819–838.
- Waldron, R. (2018) Capitalizing on the State: The political economy of real estate investment trusts and the "resolution of the crisis", *Geoforum*, 90, pp. 206–218.
- Ward, C. & Swyngedouw, E. (2018) Neoliberalisation from the ground up: Insurgent Capital, regional struggle, and the assetisation of land, *Antipode*, 50, pp. 1077–1097.
- Weber, R. (2015) From Boom to Bubble: How Finance Built the New Chicago. Chicago, IL: University of Chicago Press.
- Wetzstein, S. (2019) Assessing post-GFC housing affordability interventions: A qualitative exploration across five international cities, *International Journal of Housing Policy*, pp. 1–33. doi: 10.1080/19491247.2019.1662639
- Wijburg, G. & Waldron, R. (2020) Financialised Privatization, Affordable Housing and Institutional Investment: The Case of England, Utrecht and Belfast: Universiteit Utrecht and Queen's University Belfast working paper.
- Wijburg, G. (2019) Privatised Keynesianism and the state-enhanced diversification of credit: The case of the French housing market, *International Journal of Housing Policy*, 19, pp. 143–164.
- Wijburg, G. (2020) The Governance of Affordable Housing in Post-crisis Amsterdam and Miami, Utrecht: Universiteit Utrecht working paper.